SMALL BUSINESS PROGRAMS

DSCC SMALL BUSINESS OFFICE / BUSINESS COUNSELING CENTER

PRESENTS A TUTORIAL ...

The Small Business Office- where do we fit in

- The DSCC Small Business Office is a part of the Department of Defense and Defense Logistic Agency. Although we are not a direct part of the Small Business Administration (SBA), we support their programs and work with two SBA representatives located at DSCC. Our existence is a requirement of FAR 19.201 (d) and (e).

The Small Business office also manages the (BCC) Business Counseling Center. The center is a one-stop shop computer accessible information center, providing easy access to electronic solicitation and business opportunities. Our award winning **Training**, **Knowledge and Opportunities (TKO) Seminars** provide both Basic and Advanced training on how business is done

DOING BUSINESS WITH DSCC

SMALL BUSINESS PROGRAMS

- Federal Prison Industries (UNICOR)
-Javits-Wagner-O'Day (JWOD) Program
- Historically Underutilized Business (HUB) Zone Program
-SBA 8(a) Program
- Native American Indian Incentive
-Woman Owned Small Business
- Disabled Veteran Small Business Program
-Subcontracting Plans
-Mentor Protege Program
-Certificate of Competency (COC)
- Procurement Technical Assistance Program

DOING BUSINESS WITH DSCC

DSCC SMALL BUSINESS PROGRAM GOALS FY01

Small Business
59.2%
Small Business Set-Aside
27.6%
Small Disadvantaged Business
3.2%
Women-Owned Small Business
5.0%
HUBZone Small Business
2.0%
Historically Black Colleges and Universities/
Minority Institution
5.0%
Service-Disabled Veteran Owned Small Business
3.0%

Meet the Director of DSCC Small Business Office

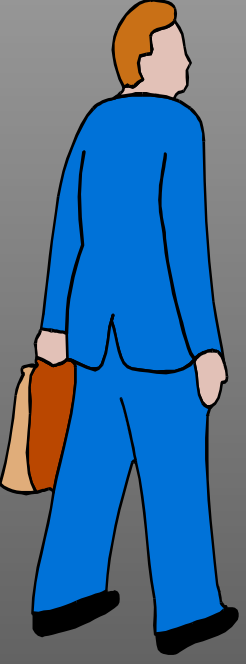
[illegible] Griffin SR.

Constantly teaching, informing, and educating small businesses and

Meet Carmen Tubbs, Carmen is the program manager of the Business Counseling Center (BCC). The Center is located in our Small Business Office and is open from 8:30am to 4:30pm for everybody's use.

Jerry Wade is the SBA 8(a) and Hubzone Program Manager . Jerry also handles construction services and the Indian Incentive Program.

Pat Loser is the Woman-owned Small Business Program Manager and Disabled Veteran-owned Small Business Program Manager.
Pat also reviews all subcontracting plans submitted by contractors.



You guessed it, this is TOM Pfenning.

Tom is the Javits Wagner O'Day (JWOD) Program Manager, which is authorized by the JWOD Act described in FAR 8.700. It requires the Government to purchase supplies or services identified on the 'Procurement List' from JWOD participating agencies that employ persons who are blind and/or severel

Vikki Hawthorne is Vendor Outreach Program Manager and works closely with Procurement Technical Assistance Centers to make sure they are trained, informed and kept up to date on ‘Doing Business With DSCC’.

She also handles SBA’s Certificate of Competency (COC) program at DSCC as described in FAR 19.6.

The Purpose and Policy for Small Business Set-Asides

FAR 19.201(a) and 19.501(a)

Is to award certain acquisitions exclusively to small business concerns to meet the goal and policy of Government “to provide maximum practicable

Small Business Set- asides

Per FAR 19.502-2, all solicitations, except those set aside
for very small business concerns, issued between $2,500 and $100,000, **are automatically reserved for small business.**

If a buyer determines that a set-aside is not possible, a form documenting the decision must be completed.

SET-ASIDE REQUIREMENTS

$0- $2500 SET ASIDE DOES NOT APPLY

$2500 TO $25,000 Set-aside requires potential of response from two small businesses providing the product of two **DIFFERENT DOMESTIC CONCERNS**. (***LARGE OR SMALL)***

$25,000 TO $100,000 Set-aside ***requires potential of responses from two small*** businesses offering the product of two different domestic **small business concerns. (can be one sm mfr. & one sm dealer.**

Training Knowledge Opportunities Doing Business with DSCC

What Can We Do F or You???

1. Explain Government procurement terminology
2. Identify points of contact
3. Assist in identifying Federal Stock Classes
4. Assist in understanding the DSCC web site
5. Direct you to other useful web sites
6. Support and implement Small Business Programs
7. Review and recommend Solicitation set-aside status
8. Provide assistance in compiling subcontracting plan
9. Assist is communication with DSCC personnel when issues arise
10. Act as Ombudsman
11. Provide assistance in expandin
12. TRAINING, KNOWLEDGE AND O

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